Important

- Once you upload following documents you will receive a communication from the B2T team.
- You may zip all documents or prepare as one PDF and upload as a single document.
- Documents 1 to 5 are essential.
- Max file size for each document is 10MB.
- If you attach Photos or Videos, then your submission will be deleted, and it will not be replied.
- Upon submission a reference number will be displayed on the screen; please save and utilise that reference in all further correspondence.

List of Documents

1. A request of FDI total amount on your organisation's letterhead
   plus, any essential information from the previous, current and future business scenarios*

2. Business Plan or Project Report clearly showing business segments and history of business especially anything important or negative which may impact the outcome of independent due diligence or site visits*

3. Use of FDI like a breakup structure*

4. Post-FDI next 5 years of Cashflow Forecast with all cash inflows and outflows for all divisions, products or services*

5. Last 5 years of P&L (Income statement) or BS (Statement of Financial Position)*

6. List of Collateral items, types and their current market values

7. Present shareholding structure of the company, Competitive landscape, Products/Service portfolio and main regulatory licences or approvals the organisation already has or is seeking

8. Business expansion or scaling up strategy of the organisation, product or service for which you are seeking FDI

9. Bulk Sales agreements with any Business client or Govt. agency,
   Only scan 1st page, years, price and sign pages. This supports your cashflow forecasts

10. Brochure

11. Annual report

Format of Documents

Ensure all figures are mentioned either in USD or GBP in millions

P&L or Income Statement

(Historical for 5 years)

	Year 1	Year 2	Year 3	Year 4	Year 5
TOTAL INCOME or SALES					
Main Income 1					
Main Income 2					
Peripheral Income 3					
TOTAL VARIABLE COSTS					
Costs of Sales, CGOS 1					
Costs of Sales, CGOS 2					
GROSS PROFIT/ LOSS					
TOTAL FIXED COSTS					
Payroll					
Technology					
Advertising & Marketing					
Admin, Travel & Utility Bills					
Depreciation					
Interest					
NET PROFIT/LOSS					
TOTAL CORPORATE TAX					
NET PROFIT AFTER TAX					
DEBT REPAYMENT					
RETAINED PROFIT for Budget & Management Reserves					
DIVIDEND & BONUS Disbursed to Shareholders					

Balance Sheet or Statement of Financial Position

(Historical for 5 years)

		Year 1	Year 2	Year 3	Year 4	Year 5
TOTAL NON-CURRENT ASSETS						
	Buildings					
	Machinery					
	Land					
	Vehicles					
	Intangible property					
TOTAL CURRENT ASSETS (CA)						
	Trade receivables					
	Inventory					
	Cash at Hand & Cash in Bank					
TOTAL CURRENT LIABILITIES (CL)						
	Trade payables					
	Bills					
	Short-term debt					
WORKING CAPITAL = CA – CL						
NON-CURRENT LIABILITIES						
	Bank Loans					
	Mortgages					
	Long-term Debt					
NET ASSETS = Working Capital + Non Current Assets – Non Current Liabilities						
TOTAL CAPITAL DEPLOYED						
	Owner’s contribution					
	Shareholder’s equity					
	Retained Profit					

Cashflow Forecast

(Next 5 years After Receiving FDI)

		Year 1	Year 2	Year 3	Year 4	Year 5
OPENING BALANCE						
CASH INFLOW						
	Inflow 1					
	Inflow 2					
	Inflow 3					
	Inflow 4					
	Inflow 5					
TOTAL INFLOW (TI)						
CASH OUTFLOW						
	Outflow 1					
	Outflow 2					
	Outflow 3					
	Outflow 4					
	Outflow 5					
TOTAL OUTFLOW (TO)						
NET FLOW = TI – TO						
CLOSING BALANCE = Net flow + Opening Balance						

List of Collateral Items

(i) These items shall be available to give first charge to investors against funding and should not have been mortgaged anywhere else. In case of you are releasing these items from pledged with any bank or investor currently then please mention it clearly.

(ii) Any duration for settlement issues and releasing collateral from your existing lenders to give to investors is counted as duration of unsecured loan and may attract additional charges from investors.

(iii) If you are giving same factory or land as collateral for which you are seeking funding, then clearly mention it because this scenario is normally considered as you do not have any collateral because FDI is not a housing mortgage.

No.	Item available as collateral	Type of Item	Market Value as of Today
	For example, 2500 acres plot	Land	USD 2.95 million
1			
2			
3			
4			
5			
		TOTAL COLLATERAL VALUE	